## Improve Your Construction Business: Pricing and Bidding (illustrated edition)



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### Reviews

Basically no terms to explain. I have read and so i am certain that i will gonna go through once again once more in the future. I realized this ebook from my dad and i encouraged this book to discover. (Forest Little)

# IMPROVE YOUR CONSTRUCTION BUSINESS: PRICING AND BIDDING (ILLUSTRATED EDITION)



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International Labour Office. Paperback. Book Condition: new. BRAND NEW, Improve Your Construction Business: Pricing and Bidding (illustrated edition), Claes-Axel Andersson, etc., This work is part of a series designed to suit the specific needs of small building and public works contractors, and the problems that arise from bidding for and carrying out varied and dispersed projects in a context of highly cyclical demand. This handbook covers pricing and bidding to obtain new projects. Too many contractors produce "guesstimates" - not estimates - of project costs, so they either bid too high and lose the contract, or - often even worse - get the work at a price which is below cost. Besides taking the reader step-by-step through the preparation of the bid on a small building contract, the handbook contains a contract glossary.

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